A Survey of Motivations for 9/11, Hurricane Katrina and General Lapsed Donors in Northern Vermont

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A survey of motivations for 9/11, Hurricane Katrina, and General lapsed donors in Northern Vermont


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Introduction

Despite rising demand, blood donation has remained stagnant in recent years, except for donation spikes that occurred in periods after major national crises such as the September 11th attacks in 2001 and Hurricane Katrina in August 2005. During times between such events, the majority of blood donations are due to repeat donors. The remainder of the blood supply is supplemented by one time or infrequent donors who have since stopped giving blood, i.e. lapsed donors. A third group of donors, designated disaster donors has been identified. These are individuals who donated blood due to these disasters but who have since stopped giving blood. A vast body of information exists on the motivating factors that bring people to donate and the barriers that prevent them from coming back. For the purposes of this study, three groups of lapsed blood donors were identified. A survey was conducted to investigate the perception these donors have of the current blood supply, motivating factors for their past donations, and their opinions on potential ways to bring them back as consistent repeat donors.

Methods

Survey Design
- Twenty-five question survey
- 3 demographic questions and 19 survey questions
- 5-point Likert scale (5=strongly agree; 1=strongly disagree)

Data Entry
- Data was entered two times by separate individuals. If any inconsistencies were found, the original data sheet was pulled for a third comparison to ensure data validity.

Statistical Analysis
- ANOVA with a 95% confidence interval between groups controlled for gender and age.
- Subject effects using the general linear model for general lapsed versus combined 9/11 and Katrina disaster groups, controlled for gender and age.

Results

Surveys
- 134 surveys from General Lapsed, 55 from 9/11 Lapsed, and 25 Katrina Lapsed.
- Responses: 1) strongly agree, 2) agree, 3) neutral, 4) disagree and 5) strongly disagree.
- Surveys are aimed to answer our Research questions.

Table 1. Survey questions grouped by Research questions

<table>
<thead>
<tr>
<th>Question</th>
<th>General Lapsed Donors</th>
<th>9/11 Lapsed Donors</th>
<th>Katrina Lapsed Donors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Why haven’t you donated since?</td>
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<tr>
<td>1. I do not think there is a shortage for blood donations at this time.</td>
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<td>2. I endowed physical symptoms during or after my last donation.</td>
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<tr>
<td>3. The time I spent donating took too long.</td>
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<td>4. Turning the donation center was not convenient for me.</td>
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<td>5. I was not pleased with the service provided by the Blood Drive staff.</td>
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<td>6. Donation center hours of operation do not fit into my schedule.</td>
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<tr>
<td>Why did you last donate?</td>
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<tr>
<td>1. The last time I gave blood, it was because I felt it was something I could do to help in an emergency.</td>
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<td>2. I last donated because a friend or family member asked me to donate with them.</td>
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<tr>
<td>3. I thought there was a blood shortage at the time of my last donation.</td>
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<td>What would it take for you to come back?</td>
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<tr>
<td>1. The blood center was open at the time I wanted to donate blood again.</td>
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<tr>
<td>2. I would donate blood again if I knew how long and where my blood was used.</td>
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<td>3. I would be willing to donate again if it was a family matter and asked me to go with them.</td>
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<tr>
<td>4. I would be willing to become a regular donor in order to be part of a disaster donation response program. (This blood would be used within minutes to hours).</td>
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<tr>
<td>5. The only time I would donate blood again is during or after a natural disaster.</td>
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</tbody>
</table>

Discussion

Perceived blood shortage was an important motivating factor for disaster donors during their last donation.
- Perceived shortage was more of a motivating factor for 9/11 donors than other lapsed donor groups. This may be due to different perceptions of the respective disasters.
- Raising awareness about routine blood shortages might encourage lapsed disaster donors to resume donation.
- Surprisingly, responses to why donation was discontinued (question 3) and what it would take to resume donation (questions 13 and 15) didn’t identify blood shortage awareness as more important to disaster donors than general lapsed donors.
- Disaster donors were more likely to stop donating due to prolonged donation time.
- Disaster donation circumstances responsible for an increase in donation time may be identified through further research.
- Controlling these factors might improve donor retention among disaster donors.
- Disaster donors appeared less affected by travel and unpleasant physical experience, factors shown by previous research to be important obstacles to donation.

Learning Points

Obtaining significant findings for the Red Cross or catalyzing change in the community is difficult in such a short time period. However, the questions that result from the research are significant and may make impacts in unexpected ways.

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